

Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains

【Basic Information】

Moderator:

Sui Pengfei

Director General of Department of International Cooperation of
the Ministry of Agriculture and Rural Affairs of China

Addressees:

Ma Youxiang

Vice Minister of the Ministry of Agriculture and Rural Affairs of China

Guo Tingting

Vice Minister of the Ministry of Commerce of China

Paula Gopee-Scoon

Senator, Minister of Trade and Industry of Trinidad and Tobago

Marcos José Rocha dos
Santos

Governor of the State of Rondonia, Brazil

Thomas Østrup Møller

Danish Ambassador to China

Jaana Husu-Kallio

Permanent Secretary of the Ministry of Agriculture and Forestry
of Finland

Fu Wanjun

President of Agricultural Bank of China

Michael Gelchie

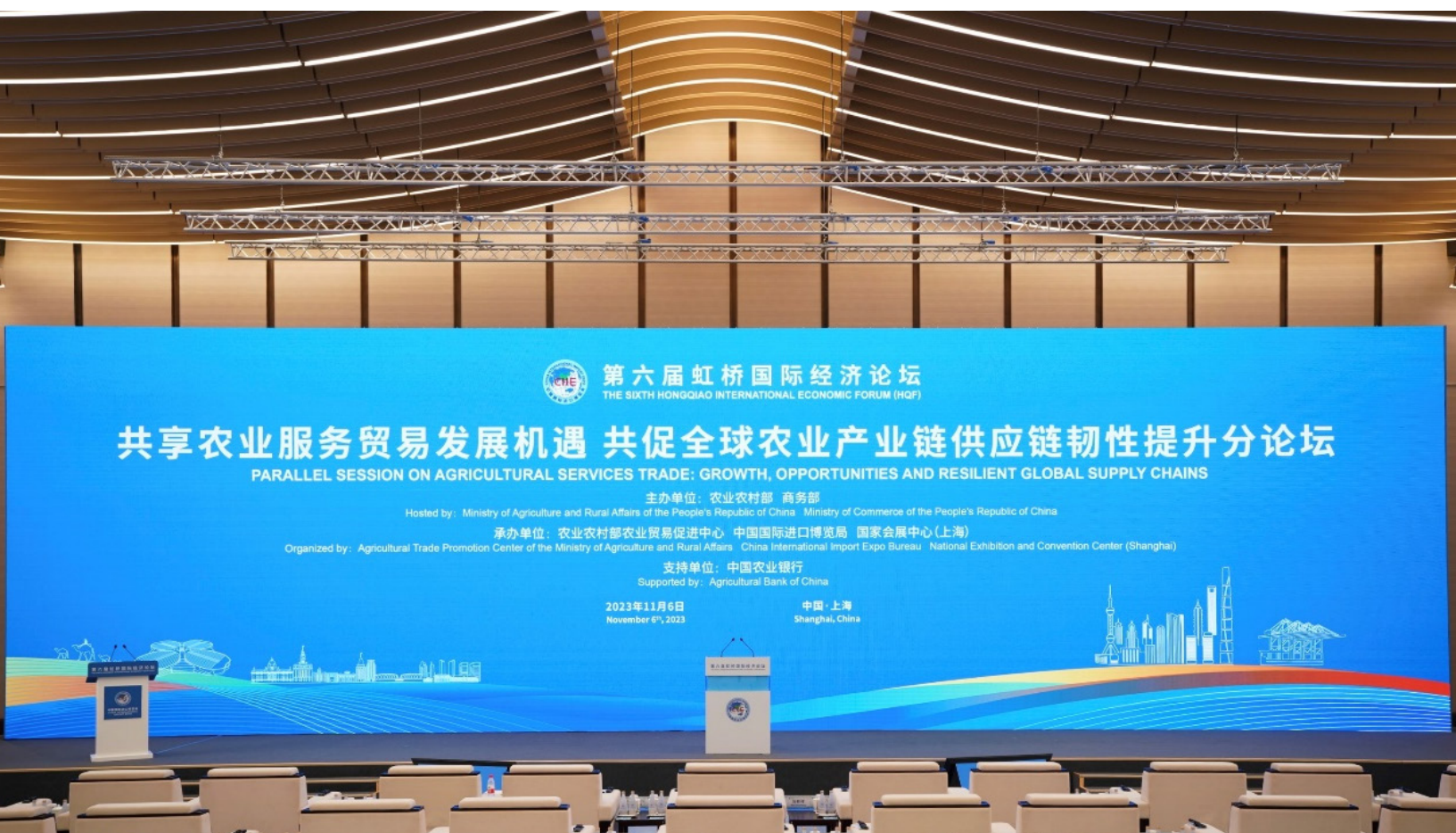
Chief Executive Officer, Louis Dreyfus Company

Thematic Speeches:

Jason Hafemeister	Acting Deputy Under Secretary for Trade and Foreign Agricultural Affairs, U.S. Department of Agriculture
Chen Fu	Director of Regional Agricultural Research Center, China Agricultural University; Director of the Key Laboratory of Farming System of the Ministry of Agriculture and Rural Affairs of China
April Hemmes	Director and Chair of Demand Action Team, United Soybean Board
Yan Dongquan	Director General of Rural Energy and Environmental Agency of the Ministry of Agriculture and Rural Affairs of China
Liu Hongsheng	President of Syngenta Group China
Stephen Kehoe	Executive Vice President, Chief Corporate Affairs Officer of PepsiCo and Chairman of the Board of Directors, PepsiCo Foundation
Cheng Guoqiang	Director, National School of Food Security Strategy; Distinguished Professor, Renmin University of China
Zhang Hongqi	Director General, Shandong Provincial Department of Agriculture and Rural Affairs, China
Zhu Ze	Vice President of China Oil and Foodstuffs Corporation
Zheng Hongfei	Vice President, Cargill Global Animal Nutrition & Health

【Brief Introduction】

On November 6, 2023, the Parallel Session on “Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains” of the Sixth Hongqiao International Economic Forum (HQF), hosted by the Ministry of Agriculture and Rural Affairs of China and the Ministry of Commerce of China, and organized by China International Import Expo Bureau, National Exhibition and Convention Center (Shanghai), and Agricultural Trade Promotion Center of the Ministry of Agriculture and Rural Affairs, was held at the National Exhibition and Convention Center (Shanghai). Ma Youxiang, Vice Minister of the Ministry of Agriculture and Rural Affairs, Guo Tingting, Vice Minister of the Ministry of Commerce, and other guests attended the event and delivered speeches. Dignitaries from politics, academia, and business communities gave thematic speeches on two main topics: “agricultural services trade and climate-smart agriculture” and “agricultural services trade for food security and agricultural modernization”.



【Addresses】

Ma Youxiang, Vice Minister of the Ministry of Agriculture and Rural Affairs of China, addressed the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai

Ma Youxiang, Vice Minister of the Ministry of Agriculture and Rural Affairs of China, noted that in recent years, China's agricultural services have accelerated development through exploration and innovation. The diversity of service entities has increased, with a continuous focus on small-scale farmers, and the scope of services has become increasingly extensive, which plays a crucial role in ensuring food security, connecting small-scale farmers with modern agricultural development, and promoting agricultural modernization. As the agricultural services industry thrives, China's agricultural services trade has entered a phase of accelerated development. The scale of agricultural services trade is steadily expanding, with diverse trade models and a more varied range of trade partners. Developing agricultural services trade is an effective means to address global common risks and challenges, and enhance the resilience of the agricultural industry chain and supply chain. China is willing to work with other countries to expand institutional opening-up, optimize the agricultural services trade environment, strengthen innovation-driven development, elevate the level of agricultural services trade, improve cooperation mechanisms, and share the dividends of agricultural services trade.



Guo Tingting, Vice Minister of the Ministry of Commerce of China, addressed the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai

Guo Tingting, Vice Minister of the Ministry of Commerce of China, expressed that emerging technologies and services are injecting new vitality into the development of agricultural services trade, while green and low-carbon goals create new value. Extensive and in-depth international cooperation needs provide new directions for the development of agricultural services trade. The Ministry of Commerce of will closely collaborate with the Ministry of Agriculture and Rural Affairs and other departments to build a high-level open platform, deepen bilateral and multilateral agricultural trade cooperation, and create a favorable international development environment for agricultural services trade.



Paula Gopee-Scoon, Senator and Minister of Trade and Industry of Trinidad and Tobago, addressed the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai

Paula Gopee-Scoon, Senator and Minister of Trade and Industry of Trinidad and Tobago, stated that Trinidad and Tobago has implemented policies such as significantly enhancing agricultural technology and promoting digital transformation to reduce dependence on imports, ensure food security, and promote sustainable agricultural development. She expressed the hope to further strengthen agricultural services trade cooperation with China and enhance agricultural production capacity.



Marcos José Rocha dos Santos, Governor of the state of Rondonia, Brazil, addressed the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai

Marcos José Rocha dos Santos, Governor of the state of Rondonia, Brazil, mentioned that Rondonia has effectively linked high-quality increased production with environmental protection through the implementation of carbon reduction and land conservation policies, the development of the carbon credit market, and the deepening of international exchanges and cooperation. Rondonia has great development potential, and produces extraordinary coffee beans and high-quality beef, corn, milk, and other products. Brazil is increasingly committed to strengthening business ties with China, and welcomes Chinese companies to invest in Rondonia and engage in agricultural services trade cooperation.



Thomas Østrup Møller, Danish Ambassador to China, on behalf of Morten Jakobsen, Permanent Secretary of the Danish Ministry of Food, Agriculture and Fisheries, addressed the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai

Thomas Østrup Møller, Danish Ambassador to China, spoke on behalf of Morten Jakobsen, Permanent Secretary of the Danish Ministry of Food, Agriculture and Fisheries. He expressed that extreme climate change poses challenges to global food production and farmers' incomes. Effectively addressing natural disasters and promoting the green transition of the food system is crucial. Denmark, through increased investment in relevant technological innovation and its widespread application, is working to reduce greenhouse gas emissions in agricultural industries such as livestock farming. China and Denmark boast a long history of cooperation in the fields of food and agriculture, and Denmark hopes to further strengthen bilateral cooperation in agricultural services trade to promote sustainable agricultural development.



Jaana Husu-Kallio, Permanent Secretary of the Ministry of Agriculture and Forestry, Finland, addressed the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai

Jaana Husu-Kallio, Permanent Secretary of the Ministry of Agriculture and Forestry, Finland, stated that the development of agricultural trade is not limited to the trade of goods; agricultural services trade is becoming increasingly important and valuable. Currently, it is essential to work together to eliminate service trade barriers, enhance the interconnection of agricultural technologies, promote the application of new technologies in the agricultural industry chain and supply chain, and address the issue of uneven technology distribution. Finland is willing to work together with China to materialize specific collaborations for common development.



Fu Wanjun, President of Agricultural Bank of China, addressed the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai

Fu Wanjun, President of Agricultural Bank of China, expressed that the Agricultural Bank of China has been committed to supporting the enhancement of the resilience of the agricultural industry chain and the development of agricultural services trade. It provides diversified policy products to meet various financial needs in the agricultural industry. Using financial technology, it creates a digital engine for comprehensive rural revitalization. Through multi-party cooperation, it contributes to the development of the rural financial ecosystem. Relying on international business network, it promotes international agricultural exchanges and cooperation. The Agricultural Bank of China will join hands with global partners, to seize the opportunities of agricultural services trade development, continuously increase agricultural financial supply, actively serve the financial needs of agricultural services trade, and jointly boost the high-quality development of the global agricultural industry chain and supply chain.



Michael Gelchie, Chief Executive Officer of Louis Dreyfus Company, addressed the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai

Michael Gelchie, Chief Executive Officer of Louis Dreyfus Company, emphasized the importance of international cooperation in supporting open global grain trade. China, as a major producer and consumer of global grain and agricultural products, has made positive contributions to promoting fair, sustainable, and open agricultural development and trade. Louis Dreyfus has benefited from various trade agreements and incentive policies, such as the Belt and Road Initiative (BRI) and the establishment of free trade zones (FTZs), which have optimized China's trade chain. In the future, Louis Dreyfus will strive to enhance the resilience of the agricultural supply chain, strengthen cooperation with partners, and provide consumers with safe, high-quality, and sustainable agricultural products.



Sui Pengfei, Director General of Department of International Cooperation, the Ministry of Agriculture and Rural Affairs of China, attended and moderated the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai

【Thematic Speeches】

Theme 1: Agricultural services trade and climate-smart agriculture



Jason Hafemeister, Acting Deputy Under Secretary for Trade and Foreign Agricultural Affairs, U.S. Department of Agriculture, attended the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai and delivered a speech

Jason Hafemeister, Acting Deputy Under Secretary for Trade and Foreign Agricultural Affairs, U.S. Department of Agriculture, in his thematic speech titled “Policy Measures and Practices for Climate-smart Agriculture (CSA) and the Status of Agricultural Services Trade in the United States”, explored how the global agricultural sector addresses the growing demand for food of the increasing population. Instead of cultivating every inch of land, the focus should be on enabling farmers to use better production methods. This involves providing agricultural services to help farmers adopt improved agricultural technologies for increasing crop yields and simultaneously reducing inputs. Additionally, we can make the food system more sustainable and feed more environmentally friendly. The third is to further promote trade and elevate food security levels. After China’s accession to the WTO, more policies have been introduced, making agricultural product trade more convenient. Both the U.S. government and businesses look forward to strengthening cooperation with China, promoting the development of agricultural services trade, and conducting sustainable agricultural activities.



Chen Fu, Director of Regional Agricultural Research Center of China Agricultural University and Director of the Key Laboratory of Farming System, the Ministry of Agriculture and Rural Affairs of China, attended the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai and delivered a speech

Chen Fu, Director of Regional Agricultural Research Center of China Agricultural University and Director of the Key Laboratory of Farming System of the Ministry of Agriculture and Rural Affairs of China, in his thematic speech titled “The Status of CSA and the Growth Potential of Agricultural Services Trade in China” , noted that climate-smart agriculture (CSA), as a new agricultural model internationally, has become the mainstream model for sustainable agriculture worldwide. It is also an essential model for the green transformation of China’s agriculture. The CSA production projects implemented in China have essentially verified the feasibility of CSA concepts and methods in the country. The development of CSA in China will continually increase demand for international cooperation and agricultural services trade. This encompasses various areas, including the demand for technology, equipment, products, policy system innovation, and financing.



April Hemmes, Director and Chair of Demand Action Team of United Soybean Board, attended the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai and delivered a speech

April Hemmes, Director and Chair of Demand Action Team of United Soybean Board, in her thematic speech titled “Outlook for China-U.S. Cooperation on Agricultural Services Trade and CSA”, emphasized the significance of protecting farms, the most valuable asset for farmers, to ensure healthy soil and planting conditions for future generations. Regarding sustainable development, various practices such as no-till farming, using cover crops, and wetland water resource management are implemented to preserve soil nutrients. Soil testing is conducted, and different technologies are employed to determine suitable fertilizer levels for precise agricultural management. Additionally, input reduction is embraced to lower operational costs and achieve higher yields at a reduced cost. U.S. farmers are enthusiastic about strengthening cooperation with China.



Yan Dongquan, Director General of Rural Energy and Environmental Agency, the Ministry of Agriculture and Rural Affairs of China, attended the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai and delivered a speech

Yan Dongquan, Director General of Rural Energy and Environmental Agency of the Ministry of Agriculture and Rural Affairs of China, in his thematic speech titled “Policies on and Outlook for CSA in China”, emphasized China’s commitment to addressing climate change in agriculture. The Chinese government has introduced a series of measures to promote the development of CSA, focusing on enhancing the ability to respond to climate change in areas such as production and cultivation, fisheries emission reduction and carbon sink enhancement, agricultural machinery emission reduction, and grain conservation. Going forward, China will continue to prioritize green and low-carbon development, vigorously promote resource-efficient agriculture, reduce agricultural inputs, utilize agricultural waste resources, ecologize industry models, and green the production chain. China aims to contribute its experience to the sustainable development of agriculture and actively contribute to global efforts to address climate change.



Liu Hongsheng, President of Syngenta Group China, attended the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai and delivered a speech

Liu Hongsheng, President of Syngenta Group China, in his thematic speech titled “Regenerative Agriculture Leading Green & Sustainable Transformation -- Syngenta Group’s Sustainable Innovation and Action”, stated that Syngenta Group collaborates with industry partners to pursue regenerative agriculture innovations and practices, actively promoting global green and sustainable transformation in agriculture. The focus areas include improving agricultural production efficiency for more efficient cultivation, tackling global soil degradation for healthier soil, implementing comprehensive planting technologies for able farmers, handling factory production energy consumption for sustainable operations, and addressing the production of green and high-quality agricultural products for more recognizable farm products.



Stephen Kehoe, Executive Vice President, Chief Corporate Affairs Officer of PepsiCo and Chairman of the Board of Directors of PepsiCo Foundation, attended the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai and delivered a speech

Stephen Kehoe, Executive Vice President, Chief Corporate Affairs Officer of PepsiCo and Chairman of the Board of Directors of PepsiCo Foundation, in his speech titled “The Importance of Agricultural Services in Facilitating the Transition to Climate-Smart Agriculture”, emphasized the crucial role of agricultural service providers in areas such as grain product supply, climate change response, and biodiversity conservation. Developing CSA and establishing more sustainable food systems contribute to ensuring agricultural production, mitigating corporate risks, sustaining farmers’ livelihoods, and protecting natural resources. PepsiCo will continue to invest in comprehensive innovative agricultural services, and support governments in better promoting trade in the agricultural sector.

Theme 2: Agricultural services trade for food security and agricultural modernization



Cheng Guoqiang, Director of National School of Food Security Strategy and Distinguished Professor of Renmin University of China, attended the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai and delivered a speech

Cheng Guoqiang, Director of National School of Food Security Strategy and Distinguished Professor of Renmin University of China, in his thematic speech titled “Agricultural Services Trade in China and Its Contribution to Global Food Security”, proposed that agricultural services trade is a new path to ensure global food security in the next stage. Through facilitating the cross-border flow of specialized and socialized agricultural services, it can overall enhance the global agricultural technological level and production efficiency, and enable the sharing of industry chain and supply chain resources in agricultural production, product processing, warehousing and transportation, marketing, risk management, international trade, etc. This collaborative approach collectively improves the ability to cope with market price fluctuations and ensures global food security.



Zhang Hongqi, Director General of Shandong Provincial Department of Agriculture and Rural Affairs, attended the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai and delivered a speech

Zhang Hongqi, Director General of Shandong Provincial Department of Agriculture and Rural Affairs, discussed “Shandong Practice on Agricultural Services Trade and Its Effects on Agricultural Modernization” in his thematic speech. He highlighted Shandong Province’s continuous efforts to strengthen the planning, layout, entity cultivation, and policy support for the open development of agriculture in recent years. The province has built characteristic agricultural service export bases to facilitate the continuous flow of factors such as capital, technology, and talent into the field of agricultural services trade. This has accelerated the formation of the “Shandong path” to promote high-quality development of agricultural services trade, with Shandong ranking first in the total amount of agricultural services trade in 2022 nationally. Moving forward, Shandong will focus on strengthening institutional innovation and policy creation, fostering a group of strong specialized agricultural services trade enterprises, and sustaining the positive development of agricultural services trade in the province.



Zhu Ze, Vice President of China Oil and Foodstuffs Corporation (COFCO), attended the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai and delivered a speech

Zhu Ze, Vice President of China Oil and Foodstuffs Corporation (COFCO), in his thematic speech titled “Jointly Promoting High-level Development of Agricultural Services Trade and Steadily Unclogging the Global Food Industrial Chain and Supply Chain”, expressed that COFCO fully leverages its advantages in global presence and across the entire industry chain. The Corporation actively participates in international agricultural services trade, striving to contribute to the efficient development of the global grain industry and the stability of the supply chain. On the one hand, it strengthens its global asset layout and trade network, providing robust hardware support for agricultural services trade. On the other hand, it enhances its soft power in supporting services such as agricultural technology, information, and finance to boost global agricultural innovation and sustainable development. COFCO will deepen cooperation along the grain industry chain, accelerate the implementation of international food security cooperation initiatives, enhance the ability to guarantee the supply of key agricultural products, and jointly maintain the stable and smooth operation of the global agricultural industry chain and supply chain for the construction of a more efficient, greener, and more resilient global grain and agricultural industry system.



Zheng Hongfei, Vice President of Cargill Global Animal Nutrition & Health, attended the Parallel Session on Agricultural Services Trade: Growth, Opportunities and Resilient Global Supply Chains in Shanghai and delivered a speech

Zheng Hongfei, Vice President of Cargill Global Animal Nutrition & Health, in her thematic speech titled “Global Service, Open Cooperation — Cargill’s Practice in Transforming Agricultural Modernization by Agricultural Services Trade”, noted that Cargill, with its expertise in global markets, commodities, and international trade, provides a range of agricultural services for global customers, including financial services, risk management solutions, shipping services, and digital intelligence services. Cargill is committed to using modern innovative and advanced technologies and sound corporate management experience to better serve the Chinese market and future development.