



## ▶▶▶ Appendix 17 Transportation Services ◀◀◀

- China COSCO SHIPPING Corporation Limited (COSCO SHIPPING) was founded in Shanghai on February 18, 2016 as a result of the merger between China Ocean Shipping (Group) Company (COSCO) and China Shipping (Group) Company (China Shipping). COSCO SHIPPING highlights its “6+1” industrial clusters layout. The 6 industrial clusters include shipping, logistics, finance, equipment manufacturing, shipping services and social services. The “1” means “Internet Plus” business based on business model innovation. This layout will help facilitate the integration of shipping factors and build the company into a world-class logistics service and supply chain service provider.
- By the end of 2018, COSCO SHIPPING had operated a total of 1,285 vessels of 102 million DWT, including containerships, bulk carriers, oil tankers, LNG carriers, specialized cargo carriers and passenger ships, ranking No. 1 in the world in terms of total fleet capacity. It has invested in 55 terminals around the globe, with the annual throughput of its container terminals amounting to 115 million TEU, taking the first place worldwide. COSCO SHIPPING has also invested in nearly 1,000 overseas branches around the world, and owns 18 terminals in the key pivots in overseas regions.



中国远洋海运集团

### 1 COSCO SHIPPING Shipping and Logistics Service

- In the aspect of container shipping, COSCO SHIPPING has a container fleet of 477 vessels with 2.76 million TEU, ranking No. 3 in the world in terms of fleet capacity. It operates 291 international routes (including international feeders), as well as 47 coastal routes and 87 feeders along the Pearl River Delta and the Yangtze River in China. COSCO SHIPPING can provide service for all sorts of cargoes suitable for container shipping, with the shipping routes reaching all over the world and extending to 329 ports in more than 100 countries and regions.
- In the aspect of bulk shipping, COSCO SHIPPING has a bulk carrier fleet of 428 vessels with 39.85 million DWT, ranking No.1 in the world. The fleet consists of VLOCs as well as Capesize, Post-Panamax and Handysize dry bulk carriers which can provide shipping service for bulk cargoes, such as coal, ore, food and chemicals. The company has always been a quality service provider for Vale, BHP Billiton, FMG, China Baowu Steel Group, Shougang Group, Ansteel, COFCO, and China Resources Group.

- In terms of energy shipping, COSCO SHIPPING operates a total of 191 vessels with 24.76 million TEU, ranking No. 1 in the world. The fleet includes VLCCs, Suezmax, Aframax and Panamax vessels, as well as LNG and LPG carriers, which can provide shipping service for raw materials and finished products of the entire oil and gas industry chain, from crude oil to refined oil products, liquefied natural gas, and liquefied petroleum gas. COSCO SHIPPING has been offering safe and efficient shipping service for Sinopec, PetroChina, CNOOC, China National Chemical Cooperation, SINOCHEN.
- In the aspect of specialized cargo shipping, COSCO SHIPPING operates a total of 163 vessels with 4.36 million TEU, ranking No.1 in the world in terms of the fleet size and overall competence. The fleet is comprised of semi-submersible carriers, multi-purpose heavy lift vessels, wood-pulp carriers, car-carrying vessels, timber carriers, and asphalt tankers which can provide shipping service for specialized cargoes, such as drilling platforms, mechanical equipment, paper pulp, commercial vehicles, logs and asphalt. Some major shipping projects completed by COSCO SHIPPING in recent years include: YAMAL project, U.K. FPSO drilling platform transportation project, U.S. Chevrolet TCO equipment modules transportation project, DEME China offshore wind farm installation project, TOYOTA commercial vehicle transportation project, as well as SUZANO, APP, METSA paper pulp affreightment and shipping projects. All such services were well received by the clients.
- In terms of logistics service, COSCO SHIPPING is a leading international logistics company in China, owning three business brands, i.e. “COSCO SHIPPING Logistics, PENAVICO, and China Tally”. With a good reputation and excellent service in the industry, COSCO SHIPPING has established important partnerships with governments, ports, railways, airports, and large multinationals. It can provide total logistics solutions for clients at home and abroad in various domains, including bulk cargo logistics, warehousing, port logistics, multi-modal transfer, government logistics platform, shipping agency, comprehensive cargo shipping, project logistics, air freight logistics, chemical logistics, and tally. The Airbus project is a typical example of project logistics, with 420 transportation flights being completed safely so far.

### 2 Transport Service in China

As CIIE's officially recommended home transport service provider, COSCO SHIPPING Air Freight Co., Ltd. (COSCO SHIPPING Air Freight) can provide services including but not limited to the following items:



(1) Communicating with the exhibitors to confirm the types and transport modes of the exhibits, as well as the customs clearance documents and time of arrival; (2) handling pre-exhibition customs record and post-exhibition settlement procedures; (3) exhibits delivery, customs clearance, inspection, and picking up goods for temporary storage in the warehouse; (4) moving the exhibits into the exhibition hall, unpacking the exhibits after confirming the outer packing is good, moving the exhibits to the booth, and storing the empty containers; (5) moving the exhibits out of the exhibition hall, and transporting the boxed exhibits to the warehouse for temporary storage; (6) return of the exhibits; (7) applying for the related certificates and making transport plans; (8) setting up and managing temporary inspection venues in the hall (excepting the monitoring system) with different functional divisions; (9) deploying inspection devices; and (10) cooperating with the customs on the exhibits supervision service.

### Contact Information of the Home Transport Service Provider

#### Cosco Air Freight Forwarding Co. LTD

Contact: Jerry

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### 3 Maritime Shipping Service Packages

As CIIE's officially recommended international maritime shipping service provider, at the areas covered by our overseas agency business, COSCO SHIPPING can provide several transport solutions wholeheartedly for the exhibitors.

Recommended Package	Way of Delivery	Carrier	Exhibitor
Exhibitor delivery at the door (EXW)	DOOR-CY DOOR-CFS	Exhibitor delivery to the designated terminal and declaration to the customs	Raising transport needs, confirming price and pickup address
Exhibitor delivery to the designated terminal	CY-CY CY-CFS CFS-CFS	Introduction to shipping plan, quoted price, space booking, customs clearance, maritime shipping, issuance of bill of lading, arrangement of transport service in China	Raising transport needs, confirming price and trailer service at the port of departure
Exhibitor delivery to the designated terminal and declaration to the customs	CY-CY CY-CFS CFS-CFS	Introduction to shipping plan, quoted price, space booking, maritime shipping, issuance of bill of lading, arrangement of transport service in China	Raising transport needs, confirming price, trailer service at the port of departure, customs clearance

### Contact Information of the International Shipping Service Provider

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