
Appendix 16 Financial Service

As official 'Comprehensive Banking Enterprise' of CIIE by the Ministry of Commerce in China and one of the strategic partners and financial service providers of the event, Bank of China provides comprehensive financial services covering pre-exhibition, in-exhibition and post-exhibition for CIIE.



1. Five Advantages of Bank of China's Services

Advantage of global networks: Bank of China has established nearly 600 overseas branches in 61 countries and regions around the world, including 24 countries along the Belt and Road.

Advantage of foreign trade services: The volumes of international settlement and cross-border RMB settlement of Bank of China have been the 1st rank in China for years and Bank of China provides support in settlement service for nearly one third of China's foreign trade import and export business, and is the main channel and service provider of China's import trade settlement.

Advantage of exhibition service experience: Bank of China, as the official banking partner of the 2008 Beijing Olympic Games, the Paralympic Games, the 2022 Beijing Winter Olympic Games and the Winter Paralympic Games, as well as the financial service provider for large-scale exhibitions such as Canton Fair and Shanghai Fair, is highly experienced in hosting and undertaking large-scale events.

Advantage of on-site service: Bank of China especially has built a full-functional branch in the National Exhibition and Convention Center (Shanghai) that covers an area of nearly 3000 square meters. It is also the largest and mostly comprehensive bank outlet with a great capability nearby.

Advantage of international specialists: Bank of China recruits about 30 kinds of small language professionals in addition to English. At the same time, many experts of Bank of China serve as core members in ICC, FCI and SWIFT. They are proficient and involved in the formulation of international business rules for years.

2. Comprehensive Financial Service Solutions of Bank of China

Bank of China can provide one-stop service solutions which including policy consultation, foreign currency exchange, international settlement, letter of guarantee, financing, cash management, customs clearance assistance and customized services for overseas exhibitors participating in CIIE. Bank of China majors in helping overseas exhibitors to expand the Chinese market with omnibearing financial support.

Information consulting: Bank of China will act as CIIE comprehensive policy advisor for overseas exhibitors, who deeply understand the need of overseas exhibitors to participate in CIIE, including but not limited to cross-border RMB settlement and foreign exchange management policies, overseas quick payment and settlement, accounts payable management, import trade financing and so on. Bank of China supports overseas exhibitors to take full advantage of CIIE as an international platform to expand global businesses.

Cross-border services: Bank of China will fully cooperate with overseas exhibitors through domestic and foreign network to provide diversified financial products under cross-border trade, such as offshore RMB remittance, forward and swap, foreign currency exchanges, RMB settlement, cross-border settlement, standby letter of credit for financing, global cash management, centralized operations of foreign exchange, all of which to help overseas exhibitors participate in CIIE.

Global matchmaking: Bank of China innovatively launched the "Bank of China Global SMEs Cross-border matchmaking services". More than 50 cross-border matchmaking meetings have been held around the world since 2014 and have attracted more than 30,000 Chinese and foreign enterprises from about 90 countries and regions in five continents. The most famous matchmaking meeting held officially in CIIE was hosted by Bank of China, which arranged several rounds of "one-on-one" talks for overseas exhibitors and purchasers, promoting deep, efficient and convenient platform to bridge the needs of them and facilitating more transactions.

Assistance in customs declaration: Bank of China and Chinese Customs have maintained a good cooperative relationship for decades. Bank of China can provide policy consultation and assist in communicating with Customs for overseas exhibitors concerning import and export customs declaration businesses. Meanwhile, the innovative online tax payment product provided by Bank of China can greatly improve customs clearance efficiency for overseas exhibitors.

Customization service: For those multinational group companies, Bank of China can provide a series of customized financial services, such as online and offline cross-border remittances, online supply chain finance and paperless documenting, which deeply coinciding the needs of multinational group companies. Bank of China combines traditional services with mobile internet technology, adheres to the integration of product services and customer needs, enhances risk controlling by means of technical means and assists overseas exhibitors to reach cooperation in CIIE.

Bank of China will continue to play its core role in serving CIIE and take advantage of its globalization and integration to provide comprehensive financial services for overseas exhibitors, so as to promote more global transactions and help CIIE to be held better and better by offering financial force.

If you have any questions, please contact us:

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