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## Appendix 19 Transportation Services

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China COSCO SHIPPING Corporation Limited (COSCO SHIPPING) is the world largest shipping company as well as a Fortune Global 500 company. It highlights the “6+1” industrial clusters layout: the 6 industrial clusters include shipping, logistics, finance, equipment manufacturing, shipping services and social services, and the “1” means “Internet Plus” business. Adhering to the business philosophy of value creation and customer orientation, COSCO SHIPPING aims to build a world-class logistics and supply chain service platform for global clients.



中国远洋海运集团

By the end of April 2020, COSCO SHIPPING had operated a total of 1,333 vessels with 108 million DWT, including containerships, bulk carriers, oil tankers, LNG carriers, specialized cargo carriers and passenger ships, ranking No. 1 in the world in terms of total fleet capacity. It has invested in 59 terminals around the globe, with the annual handling capacity of its container terminals amounting to 126 million TEU, taking the first place worldwide. The shipping routes of COSCO SHIPPING have covered more than 1,500 ports in over 160 countries and regions around the world. It has established 10 regional companies all over the world, and set up over 1,600 overseas companies in more than 70 countries and regions.

### 1. Excellent Shipping and Logistics Services

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- In the aspect of container shipping, COSCO SHIPPING has a container fleet of 500 vessels with 2.937 million TEU, ranking No. 3 in the world in terms of fleet capacity. It runs 263 international routes (including international feeders), as well as 55 coastal routes and 88 feeders along the Pearl River Delta and the Yangtze River in China. COSCO SHIPPING can provide services for all sorts of cargoes suitable for container shipping, with the shipping routes reaching all over the world and extending to 328 ports in 102 countries and regions.
- With regard to bulk shipping, COSCO SHIPPING has a bulk carrier fleet of 439 vessels with 42.46 million DWT, ranking No. 1 in the world. The fleet consists of VLOCs as well as Capesize, Panamax and Handysize dry bulk carriers which can provide shipping services for bulk cargoes, such as coal, ore, food and fertilizers, with an annual freight volume of 450 million tons. The corporation has been providing quality service for global clients, such as Vale, BHP Billiton and FMG.
- In terms of energy shipping, COSCO SHIPPING operates a tanker fleet of 206 vessels with 26.3 million DWT, ranking No. 1 in the world. It can provide shipping service for raw materials and finished products of the entire oil and gas industry chain, from crude oil to refined oil products, liquefied natural gas, and liquefied petroleum gas.
- As for general and specialized cargo shipping, COSCO SHIPPING operates a total of 153 vessels with 4.41 million DWT, ranking No. 1 in the world in terms of the fleet size and overall competence. The fleet is comprised of semi-submersible carriers, multi-purpose heavy lift vessels, wood-pulp carriers, car carriers, timber carriers, and asphalt tankers which can provide shipping service for specialized cargoes, such as drilling platforms, mechanical equipment, paper pulp, commercial vehicles, logs and asphalt.
- Concerning logistics service, COSCO SHIPPING is a leading international logistics company in China with a good reputation and excellent service in the industry. It can provide total logistics solutions for clients at home and abroad in various domains, including SODC logistics, warehousing, port logistics, intermodal transport, government logistics platform, shipping agency, integrated cargo transport, project logistics, air freight logistics, chemical logistics, and tallying. The Airbus project is a typical example of project logistics, with 504 aircrafts being transported safely so far.

### 2. Extensive Experience in Serving CIIE

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- COSCO SHIPPING is a core supporting enterprise of CIIE, as well as the international shipping service provider recommended by the CIIE. It is also one of the officially recommended home transportation service providers and special decoration service providers, providing one-stop services from exhibit transportation to booth setup for the Expo.
- At the 2<sup>nd</sup> CIIE, COSCO SHIPPING offered logistics and shipping solutions to 196 exhibitors from more than 30 countries and regions, including the provision of 24/7 end-to-end logistics solutions that are efficient, timely, safe and economical for 10 national pavilions and two international organizations. In addition, it offered home transportation service to more than 900 exhibitors from 21 countries and regions, and provided 37 clients from 19 countries and regions with special decoration service, which covered eight exhibition areas and an area of 4,120 square meters. The services have received wide recognition from the customers.

### 3. Continuous Service Guarantee for CIIE

Based on the successful experience at the previous two sessions, COSCO SHIPPING will continue to leverage its global network and offer exhibits for the 3rd CIIE 24/7 total logistics solutions that are efficient, timely, safe and economical. It will provide comprehensive shipping and logistics services for exhibitors from all over the world.

#### Opening a green channel for CIIE and providing guarantee in terms of shipping network, professional team and service platform

- 1) Providing container liner shipping service around the world through its complete global service network;
- 2) Setting up a professional service team composed of excellent staff members who stand ready to provide exhibitors with 24/7 one-stop services;
- 3) Offering a variety of service channels, including the booking platform, e-commerce platform, mobile client and WeChat official account, through which exhibitors can seek various services.

#### Actively addressing the COVID-19 outbreak and ensuring a smooth global supply chain

- 1) Strengthening epidemic prevention and control, and ensuring safe operation at the various links of transportation, such as ships and ports;
- 2) Accurately analyzing transportation-related control measures around the world to ensure efficient cargo handling;
- 3) Introducing a new operation model by adopting various modes of transportation, including shipping as well as land, railway and air transportation to offer customers convenient and smooth transportation solutions;
- 4) Cooperating with China Post to provide special logistics service, and offering the “shipping + land transportation” solution to postal parcels which cannot be delivered by air.

#### [International Shipping Services]

As CIIE’s officially recommended international shipping service provider, COSCO SHIPPING is committed to providing exhibitors with a variety of shipping solutions in the areas covered by its overseas agency business.

Recommended Solution	Way of Delivery	Carrier	Exhibitor
Exhibitor delivery at the door (EXW)	DOOR-CY DOOR-CFS	Introduction to shipping plan, quotation, space booking, customs clearance, trailer service at the port of departure, maritime shipping, issuance of B/L, arrangement of transportation service in China	Raising transportation demand, confirming quotation and pickup address
Exhibitor delivery to the designated terminal	CY-CY CY-CFS CFS-CFS	Introduction to shipping plan, quotation, space booking, customs clearance, maritime shipping, issuance of B/L, arrangement of transportation service in China	Raising transportation demand, confirming quotation and trailer service at the port of departure
Exhibitor delivery to the designated terminal and declaration to the customs	CY-CY CY-CFS CFS-CFS	Introduction to shipping plan, quotation, space booking, maritime shipping, issuance of B/L, arrangement of transportation service in China	Raising transportation demand, confirming quotation, trailer service at the port of departure, customs clearance

#### Contact Information of the International Shipping Service Provider:

Entity: COSCO SHIPPING Lines Co., Ltd.

Address: No. 378 Dongdaming Road, Hongkou District, Shanghai

Contact	Tel.	Mobile	Email
ZHOU Yiwen	86-21-35124888*1189	13816300623	ZHOUYW@COSFRE.COM
ZHOU Yanzhen	86-21-35124888*1133	13636462022	ZHOUYZH@COSFRE.COM

### [Home Transportation Services]

As CIIE's officially recommended home transportation service provider, COSCO SHIPPING can provide services including but not limited to the following items:

- 1) Communicating with the exhibitors to confirm the types and transport modes of the exhibits, as well as the customs clearance documents and time of arrival;
- 2) Handling pre-exhibition customs record and post-exhibition settlement procedures;
- 3) Exhibits delivery, customs clearance, inspection, and picking up goods for temporary storage in the warehouse;
- 4) Moving the exhibits into the exhibition hall, unpacking the exhibits after confirming the outer packing is good, moving the exhibits to the booth, and storing the empty containers;
- 5) Moving the exhibits out of the exhibition hall, and transporting the boxed exhibits to the warehouse for temporary storage;
- 6) Return of the exhibits;
- 7) Applying for related certificates and making transport plans;
- 8) Setting up and managing temporary inspection venues in the hall (excepting the monitoring system) with different functional divisions as required by the customs;
- 9) Deploying inspection devices;
- 10) Cooperating with the customs on the exhibits supervision service.

### Contact Information of the Home Transportation Service Providers:

Entities: COSCO SHIPPING Logistics Co., Ltd./COSCO SHIPPING Air Freight Co., Ltd.

Address: No. 220 Balizhuang Beili, Chaoyang District, Beijing

Contact	Tel.	Mobile	Email
WANG Xinling	86-10-51568317	13911314217	Wangxlbj@cosco-air.com.cn
MA Zepeng	86-10-51568323	15011213771	mazp@cosco-air.com.cn